DELAWARE SECRETARY OF STATE

NOTICE OF COMMITTEE MEETING

ELECTRICITY AGGREGATION COMMITTEE

AGENDA

Wednesday, March 4, 2015

- I. Call meeting to order 1:00 PM, Secretary of State Conference Room, Townsend Bldg. Dover, DE.
- II. Chairman's welcome
- III. Minutes of the December 3, 2014 Meeting
- IV. Exeter Associates, Inc. progress review
- V. New committee business
- VI. Public comment
- VII. Adjournment

NOTICE

Pursuant to 29 Del.C. §10004(e)(2), this Agenda may be changed to include additional items or to delete items that may not require discussion.

Interested persons should contact the Secretary of State's Office at (302) 577-8767 for information or questions about the Agenda.

A MEETING OF THE ELECTRICITY AGGREGATION COMMITTEE Wednesday, March 4, 2015

1. The fourth meeting of the Electricity Aggregation Committee was called to order by Delaware Secretary of State Jeffrey W. Bullock, Chairman, in the Secretary of State's Conference Room, Townsend Building, 401 Federal Street, Dover, DE 19901 on Wednesday, March 4, 2015 at 1:00 PM with the following Committee members in attendance: Ed Synoski, Department of Natural Resources and Environmental Control (DNREC), Robert Howatt, Public Service Commission (PSC), and Robert Scoglietti, Office of Management and Budget (OMB).

Guests, support staff and members of the public in attendance included the following:

Steve Baccino, Delmarva Power Senator Colin R.J. Bonini, Leg Hall Malika Davis, PSC Staff Colin Fitzsimmons, Direct Energy Rick Geisenberger, Deputy Secretary Matt Hartigan, PSC Staff Ed Jackson, Affinity Energy Mgmt. Bill Kress, Retail Energy Supply, Assoc. Anne Lindner, Exelon Andrea Maucher, Div. Public Advocate Jeff Montgomery, The News Journal Tara Pasca, T&M Associates Pam Scott, Delmarva Power

By Phone: Dr. Steve Estomin, Exeter Assoc. Jerome Mierzwa, Exeter Assoc.

- 2. Secretary Bullock called the meeting to order at 1:00 PM and asked if there were any issues with the December 3, 2014 draft minutes. The minutes were adopted as filed (motion by Robert Scoglietti, second by Robert Howatt, unanimous approval).
- 3. Secretary Bullock noted this meeting would be an opportunity to gain an update from Exeter Associates on the status of their review and recommendations related to their electricity aggregation consulting contract. The meeting was turned over to Mr. Jerry Mierzwa and Dr. Steve Estomin of Exeter Associates who had joined by phone.
- 4. Mr. Mierzwa reviewed the two (2) major assigned contract tasks which included an assessment of the benefits, costs and results of current electricity aggregation programs and secondly, recommendations on aggregation programs that could be considered in Delaware. Mr. Mierzwa indicated that Exeter Associates had been doing fundamental research on programs and talking with suppliers and hoped to complete Task 1 in April. He also provided the Committee with an overview of the aggregation programs currently being conducted in Illinois, Ohio, Massachusetts, New Jersey and Rhode Island. He indicated the number one driver for success was an electricity price better than the utility's standard offer price. Exeter raised questions about length of contract and what type of program the Committee was looking for. The Committee requested that Exeter provide options and recommendations to the Committee

- 5. Other issues discussed included the ability of an aggregation program to co-exist with a utility's pricing program; what the impact of an aggregation program might be on retail competition; the need for legislative changes to allow an aggregation program in Delaware; the type of green power options available in aggregation programs and the timeframe for making final recommendations to the Committee. Secretary Bullock indicated a desire to complete the process in the late April or early May timeframe.
- 6. There was additional discussion of how one would determine which aggregators/suppliers would be financially viable to participate in an aggregation program. PSC indicated they do a review of technical, managerial and financial competence before approving any suppliers, but may not be satisfactory for an aggregation program. Exeter advised that most aggregators must provide a letter of credit or post collateral to participate in aggregation programs.
- 7. There being no further business, Mr. Scoglietti moved to adjourn the meeting. Mr. Howatt seconded the motion and the meeting was adjourned at approximately 2:05 PM.

Respectfully submitted,

Robert J. Howatt
Executive Director

Delaware Public Service Commission

ELECTRICITY AGGREGATION COMMITTEE MEETING March 4, 2015

SIGN-IN SHEET

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